

PARTNERING TO FIGHT HUNGER



TOPICS OF DISCUSSION

01

The Shoprite Group



02

Our Values and Objectives



03

Food Forward SA Partnership



02

What defines a Good Partnership



05

Endanger Beneficial Partnerships



06

Future of Partnerships



LARGEST RETAILER IN AFRICA: THE SHOPRITE GROUP

17 BRANDS

13 COUNTRIES

2 352 CORPORATE STORES

477 FRANCHISE OUTLETS



OUR VALUES AND PURPOSE

To be the most **accessible**, **affordable** and **innovative** retailer.



01

DOING THE RIGHT THING

- Put **customers first** and deliver **excellent** service
- **Integrity**
- **#ActForChange** beyond our own doors.

02

SAVING TO SHARE

- Keeping **costs** low
- Become **more efficient**
- **Surplus food & resources** benefiting communities

03

DEVELOPING LOCAL

- Invest in **our people**
- Develop **local economies**
- Provide **access** to our market

SUSTAINABILITY

noun. “the ability to meet the needs of the present generation without compromising the ability of future generations to meet their own needs”

Social: Our People

Building strong + resilient communities and looking after our employees - inclusive + transformed

Hunger Relief, Early Childhood Development and various Community Initiatives



Environmental: Our Planet

Protecting our natural resources encompassing Shoprite’s response to renewable resource harvest, pollution & non-renewable resource depletion

Food Waste, Sustainable Packaging, Climate Change, Waste & Wastewater, Responsible Sourcing, Biodiversity



Economic: Our Profit

Long-term economic growth without impacting negatively on social, environmental and cultural aspects

“Business as usual” Sustained and sustainable growth



OUR ACHIEVEMENTS



Invested **R40m**
(\$2,4m) in
community
projects and
programmes



Donated
R95m
(\$5,7m) in
surplus food
and **goods**.

Saved
34.2
million
kWh via
energy
efficient
lighting



Served
over 34
million
meals

2 839 new
suppliers

PARTNERING WITH FOOD FORWARD



Partnership began in 2015.

Capabilities, Infrastructure & Experience in the Food Banking sector.

Food Forward qualities:

- Credibility and Good Relationship with beneficiary organisations
- Capacity to service large donations (i.e Supply Chain)

Reporting capabilities

- Quick response
- PR and Communication
- Section 18A Tax Benefit*



PARTNERSHIP HIGHLIGHTS



Initial investor in the **Food Forward Virtual Food Banking Platform (2017)**

Donated **R2,2m** (\$130k) to Food Forward last year.

Collected over R400k through the Act For Change Fund, an in-store facility for customers to donate to causes / NPOs. (2016/2017)

Funded a marketing & fundraising workshop for Food Forward beneficiaries.

Relationship continues to evolve and strengthens

BENEFICIAL PARTNERSHIPS



Meals on Wheels
Community Services



roundabout outdoor



Gift of the Givers
FOUNDATION





WHAT **DEFINES** A GOOD PARTNERSHIP?

SHOPRITE
ACT!
FOR
CHANGE

- **Alignment in values**
- **Registered and permitted** to operate within regulations in the countries where they are based
- **Credibility and Integrity**
- **Appropriate infrastructure**
- Adherence to **food safety & hygiene regulations**
- Tax incentive*

WHAT **THREATENS** A GOOD PARTNERSHIP?



SHOPRITE

ACT!
FOR
CHANGE

- Misalignment with **our values & objectives**

- Risk to the **Group's brand & reputation**

- Inability to **service our business**

FUTURE OF **PARTNERSHIPS**

- Exploring joint capabilities for social good
- Agility and Flexibility to scale Hunger
- Collaboration
- Accountability and Transparency



THANK YOU FOR YOUR TIME

